



Arthur J. Gallagher
INSURANCE & RISK MANAGEMENT

Directors & Officers Liability

Presented by: Stoya Corcoran
Assistant Vice President

November 25, 2017



globally known. locally grown.

Disclaimer

The information in this session is provided for general overview purposes only and are those of the author and do not necessarily represent the views of Arthur J. Gallagher Canada Limited or any of the Arthur J. Gallagher Group of Companies. The information presented is not nor does it purport to be, a complete or exhaustive analysis of legal liability exposures, risks, coverage terms and conditions, all of which may impact coverage



Duties of Directors & Officers

Not just an issue for public or private company board members. In many ways the duties are the same...

- Duty of Care/Diligence
- Duty of Loyalty
- Duty of Obedience



Who can sue a Non-Profit Board?

- Employees
- Donors
- Members
- Suppliers
- Recipients of Services/Clients
- Government Agencies

all pose risks to the Directors & Officers and the Organization



Why is Directors & Officers Liability Insurance Required?

Directors & Officers Liability

- Protects the personal assets of the directors and officers
- Protects the organization from unexpected expenditure

Employment Practices Liability

- Protects against employment related claims such as:
wrongful dismissal, discrimination, sexual harassment,
breach of an employment contract, wrongful discipline
- Includes Third Party Employment Practices

Fiduciary Liability

- Protects the organization from exposures resulting from the
administration and management of its benefit plans



Directors & Officers and Organization at Risk

Claims Example:

A not-for-profit organization that held a parade was sued by a spectator after one of the volunteer performers tossed a free gift into the crowd injuring the plaintiff. Although the direct damages resulting from the bodily injury may seek indemnity under a CGL policy form, the plaintiff sued the directors & officers for financial damages of \$200,000 alleging inadequate safety protocol and training procedures

***This claims is still ongoing and no settlement has been reached.
Defense costs are accumulating***



Employment Practices Liability

Claims Example:

An employee of a foundation was terminated by a board decision. The employee alleged age discrimination. She filed a complaint with the B.C. Human Rights Tribunal against the board members. A year after the initial complaint was filed, the parties attended a settlement conference at the Tribunal and settled the dispute. The foundation agreed to institute an anti-discrimination policy and hold an orientation for all staff on the policy and also brief all board members about the new policy.

The matter was settled for over \$90,000 including defense costs



Fiduciary Liability

Claims Example:

An employee at a Charity died in a car accident. The primary beneficiary of his group life insurance, his wife, claimed the life insurance benefit paid to her should have been five times her husband's salary not the two times his salary granted. The Charity denied the claim. She sued alleging that her husband had requested the amount be changed from two times to five times weeks prior to his death. The charity denied that any change had been requested

After the Charity investigated the claim, it learned that indeed the spouse had requested the change but the request had not been processed. The claim was settled for \$250,000 plus \$25,000 in defense costs



D&O Liability Program for Members of Ontario Sailing Association

- AJG partnered with Chubb Canada to put a comprehensive Directors' & Officers' Liability Program for the Members of Ontario Sailing Association
- Pricing for yacht clubs up to \$5Mil in revenues for green class(no past claims and no significant financial issues) for the following Limits for the term of December 1, 2017 to December 1, 2018:

\$1,000,000 limit \$0.00 D&O/FL retention and \$1,000 EPL retention premium \$ 500

\$2,000,000 limit \$0.00 D&O/FL retention and \$1,000 EPL retention premium \$ 675

\$5,000,000 limit \$0.00 D&O/FL retention and \$1,000 EPL retention premium \$1,250

- Need 20 minimum to purchase by December 1, 2018 as Chubb is giving bulk buying rates with broad coverage offering
- Above pricing may change upon renewal depending on claims trends



Chubb Not-For-Profit Organization Liability Policy

- Comprehensive Coverage Including Directors & Officers(D&O), Employment Practices(EPL) and Fiduciary Liability(FL)
- The policy provides coverage for damages, judgements, settlements, and defense costs
- Broad definition of Insured Person includes director or trustee, officer, employee or committee member and volunteer acting on behalf of the organization
- Personal injury or publishers' liability
- Defense costs outside the limit of liability - \$1,000,000
- Separate limit of liability for non-indemnifiable claims - \$1,000,000



Chubb Not-For-Profit Organization Liability Policy

- Investigation costs for a derivative demand - \$100,000 Sub-Limit
- Workplace violence expense coverage - \$250,000 Sub-Limit
- Employed lawyers coverage - \$1,000,000 Sub-Limit
- E&O/Professional Services - No Exclusion
- final non-appealable adjudication
- Representations & Severability
- “For” bodily injury/property damage
- No hammer clause





Arthur J. Gallagher
INSURANCE & RISK MANAGEMENT

PRIVACY AND CYBER SECURITY

Presented by: Stoya Corcoran
Assistant Vice President

November 25, 2017



GLOBALLY KNOWN. LOCALLY GROWN.

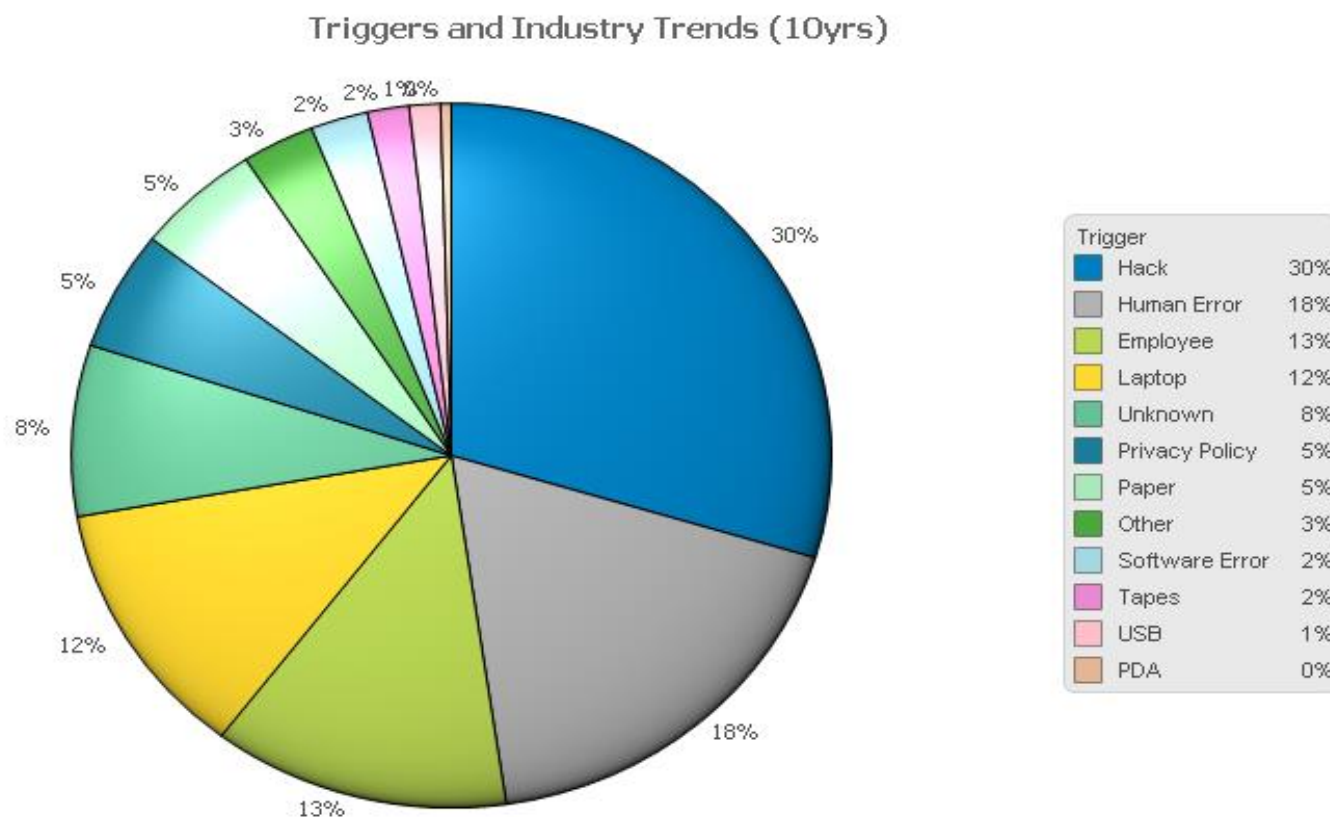
Various Types of Data that have been Involved in Incidents include:

Driver's license numbers	E-mail addresses
First and last names	Debit card information
Social Insurance numbers	Bank information
Home addresses	Health symptoms
Tax ID numbers	Employee payroll information
Credit card information	Passport number and contact information
CVV numbers	Banking information
Phone numbers	Salary information
Diagnosis codes	Health insurance numbers
Dates of birth	Employee ID numbers
Travel information	Mobile banking username and passwords
Diagnostic information	



Cyber Claims Trends

as of February 2017)



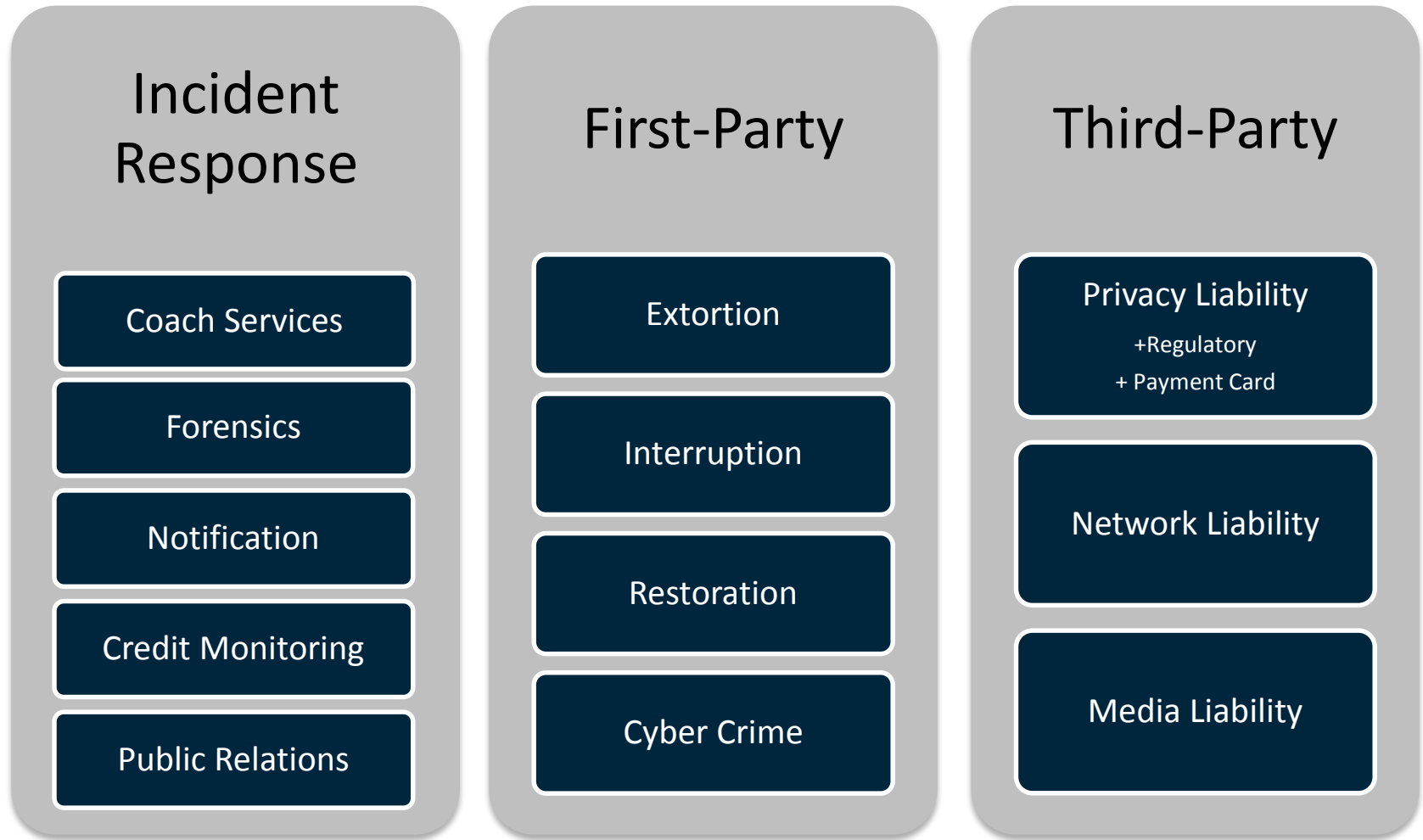
Cyber Program for Members of Ontario Sailing Association with Chubb Canada

Gross Revenue	Limits	Retention	Sub-Limits	Premium
0 - \$2,000,000	\$ 500,000	\$1,000-\$2,500 \$10,000(Soc. Eng.)	\$250,000 Payment Card \$ 50,000 Social Eng.	\$ 997-\$1,128
\$2,000,000 to \$3,000,000	\$ 500,000	\$1,000-\$2,500 \$15,000(Soc. Eng.)	\$250,000 Payment Card \$ 50,000 Social Eng.	\$1,432-\$1,504
\$3,000,000 to \$5,000,000	\$ 500,000	\$1,000-2,500 \$15,000(Soc. Eng.)	\$250,000 Payment Card \$ 50,000 Social Eng.	\$1,685-\$2,035

- **Higher Limits i.e. \$1,000,000 Limits are available with Retention of \$2,500-\$5,000**



Chubb Cyber Enterprise Risk Management Insurance Policy



Chubb Cyber Services

Loss Mitigation Services – help limit cyber exposures before a loss occurs

Password Defense	Secure password manager app to help create and use stronger passwords across the web
-------------------------	--

Online Cyber Education	Two online courses available to all employees to help improve individual cyber awareness
-------------------------------	--

Signature Assessments	Five unique assessment services to help quickly gauge and mitigate key exposures	Incident Response Plan Protected Data Access Phishing Awareness Network Vulnerability Scan Security Monitoring
------------------------------	--	--

Casino-Rama

- **November 10, 2016**
- Internal computer network subjected to cyberattack
- Hackers stole customer, employee, and vendor information
- 12 years worth of data from 2004 - 2016
- Class action suit filed 4 days after the breach was reported
- \$60M class action demand



Brockville Children's Aid Society

- April 2016
- Employee accused of posting 285 names of families involved with the society on Facebook
- \$75M class action against the Society, and its directors alleging:
 - Failure to take reasonable steps to protect the private information of constituents
 - Breach of fiduciary duty by the board



City of Calgary

- **June, 2016**
- Accidental privacy breach by city employee
- E-mailed information on 3700 city employees including healthcare, income, social insurance numbers, addresses, dates of birth to an employee of another Alberta municipality
- Data was collected between 2012 and 2016
- Class action suit filed, demanding \$93M, for 'neglect'
- City of Calgary issued a public apology in August 2016





Arthur J. Gallagher
INSURANCE & RISK MANAGEMENT

CONCLUSION

*QUESTIONS
&
ANSWERS*

THANK YOU



LOCALLY GROWN. GLOBALLY KNOWN.